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Testimonial – In Reference to A1 Chemical waste Management Ltd.

I first started to use A1 Chemical waste Management Ltd. Circa 15 months ago in March 2017.

I was risk averse in that I discovered that there was a conflict of business interest with my current waste provider. Our loads of hazardous and nonhazardous loads can be complex and sizeable with short notice demand. I met with their Business Development Manager, Darren Clark, who made all of the usual noises and promises, however a sincere sell of service and accommodating of waste needs was what gave me an initial confidence to try out the service post provision of all compliance and legal requirements.

I initially agreed at a one off load of Trade Effluent which was handled well. This grew with confidence of service, professionalism and reduced pricing circa 15% against my previous supplier. Positive result all round. In a short space of time A1 gained 100% of this business and same applied with handling of the hazardous waste streams that are generated. For mine, this is where A1 excelled and were professional in their approach, support and advice in offering a service that had not been service managed to this degree before. Once more, A1 gained 100% of this business and in doing so gained other waste streams along the way through their expertise.

But the best testimonial is received from my team on the ground in operations, who deal with advising of loads, loading vehicles, provision of quotes and receiving documentation etc. The feedback is that the service, follow-ups and confirmations of i.e. Effluent loads has never been better. Throughout my dealings with A1, there service has over-delivered on their initial pitch, the support has been exemplary in ways that support our business needs.

I can fully recommend A1 Chemical waste Management Ltd. As a true waste service provider of solutions to your waste needs and of waste streams or loads of complexity.

I have held excellent business and working relationships with both Darren Clark, Business Development Manager and Steven Jamieson, National Sales Manager.

Regards



Neil Platt

Quality Manager

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